

Utah SBDC Regional Centers

1 Blanding

Utah State University – San Juan
715 West 200 South **
Blanding, UT 84511
(435) 678-8102

2 Brigham City*

Utah State University
265 West 1100 South Rm. 203
Brigham City, UT 84302
(435) 919-1235

3 Cedar City

Southern Utah University
77 North Main Street
Cedar City, UT 84720
(435) 865-7707

4 Ephraim

Snow College
151 South Main Street Rm. 159 **
Ephraim, UT 84627
(435) 283-7376

5 Kaysville

Davis Applied Technology College
450 South Simmons Way
Kaysville, UT 84037
(801) 593-2202

6 Logan

Utah State University
East Campus Office Bldg., R124
1300 East 700 North
Logan, UT 84322
(435) 797-2277

7 Moab*

USU Moab Education Center
125 West 200 South
Moab, UT 84532
(435) 678-8102

8 Ogden

Weber State University
3806 University Circle
Wattis Building Rm. 218
Ogden, UT 84408
(801) 626-7232

9 Orem

Utah Valley University
812 West 1250 South Rm. 110 **
Orem, UT 84058
(801) 863-8230

10 Price

Utah State University – Eastern
451 North 400 East
Price, UT 84501
(435) 613-5443

11 Richfield*

Snow College
800 West 200 South **
Portable 2-A
Richfield, UT 84701
(435) 893-2252

12 Salt Lake

Salt Lake Community College
Miller Campus, MCPC 200
9750 South 300 West
Sandy, UT 84070
(801) 957-5441

13 St. George

Dixie State College
1071 East 100 South
Bldg. C, Ste. C7
St. George, UT 84770
(435) 652-7741

14 Tooele*

Utah State University
47 South Main Street
Tooele, UT 84074
(435) 843-3129

15 Vernal

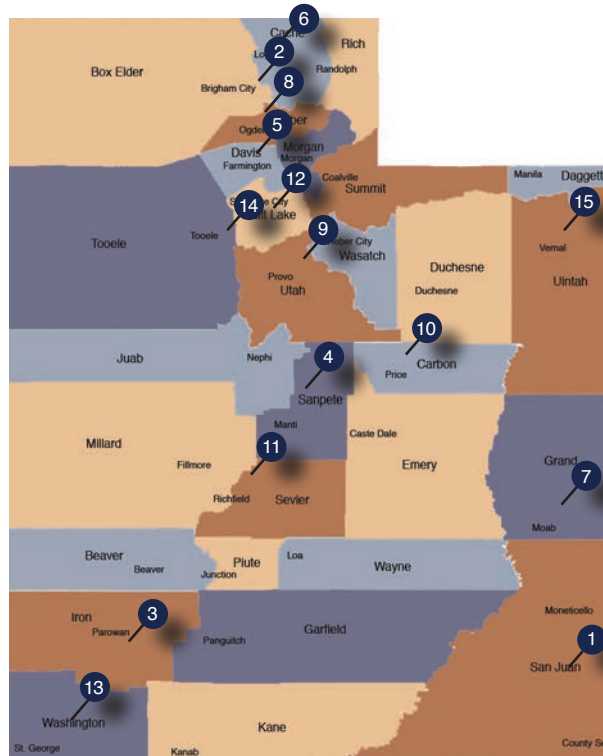
Utah State University
320 North Aggie Blvd.
Vernal, UT 84078
(435) 789-6100

* Denotes a satellite center.

** Please check website for mailing address.

Utah SBDC Regional Centers are located throughout Utah to serve you. Call for an appointment to discuss your business development needs.

utsbdc@slcc.edu



Salt Lake Community College  STEP AHEAD.



Utah Governor's Office of Economic Development

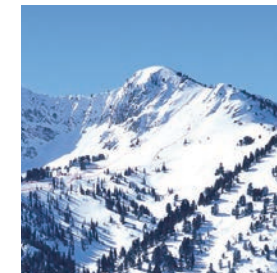
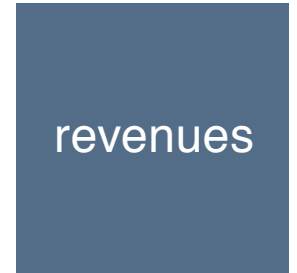
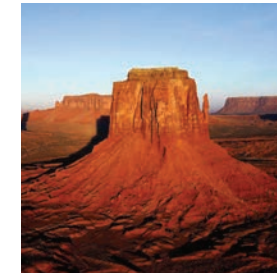
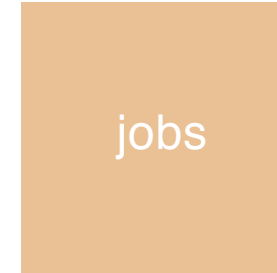
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U.S. Small Business Administrator
SBA
Your Small Business Resource

Funded in part through a cooperative agreement with the U.S. Small Business Administration.



Leading Entrepreneurial Growth



www.utahsbdc.org

Utah SBDC

Leading entrepreneurial growth



LiquaDry, Inc.

Vision

We are respected as a critical cornerstone in the development of small businesses in Utah as a result of effective and sought-after services throughout the state.

Mission

Strengthen Utah's economic fabric and quality of life by facilitating the success and prosperity of small business endeavors.



Shooting Star Drive-In
Meghan Shaw Photography

Utah SBDC Lead Center

The Utah SBDC Lead Center facilitates a network of centers throughout the state in a variety of rural, urban and suburban communities. The Utah SBDC partners with a variety of business service organizations, such as SCORE to address a wide range of small business concerns. The SBDC is primarily funded through the U.S. Small Business Administration and receives additional financial support from the Governor's Office of Economic Development. Eight higher educational institutions in Utah also support the SBDC, offering 11 service centers and 4 satellite locations.

www.utahsbdc.org

Market Segments Served

Utah SBDC services are available for:

- Individuals who are already in business and need assistance with: accounting, marketing, research, business plans, management operations, budget planning and more.
- Company owners and managers who need assistance in efforts to expand, or, who are looking for specialized training opportunities such as human resources and personnel matters, accounting and more.
- Minority and disadvantaged individuals and groups.
- Potential business owners in the pre-startup stage of development who are interested in learning about the steps to initiate a business and assess the feasibility of a business idea.

Utah SBDC - Services

Consulting

Professional and individual counseling is provided at no cost, with support from the Small Business Administration, to assist clients with all aspects of business ownership, including: business plans, startup strategies, management, finance and capital, and marketing and sales.

Training

Utah SBDC centers offer a comprehensive schedule of workshops and classes for existing and start-up businesses. The goal of all SBDC training opportunities is to strengthen Utah's business community by providing timely and relevant information.

Resources

A wealth of small business related resources are available, including assistance with market research, referrals to specialized resource partners, and valuable networking opportunities.

Utah SBDC Annual Report 2011

Helping Utah Businesses Sell More!

Client Sales Increase in Excess of State Norm*

| | |
|------------------------|--------------|
| Established Firms | \$14,285,780 |
| Start-Up Firms | \$3,051,540 |
| Aggregate Sales Impact | \$17,337,320 |

Positive Return on Tax Dollars Invested!

Estimated SBDC Client Tax Revenues in Excess of State Norm*

| | |
|-----------------------------|-------------|
| State Tax Revenue | \$1,115,776 |
| Federal Tax Revenue | \$986,299 |
| Total Estimated Tax Revenue | \$2,102,075 |

More Utah Jobs for a Better Economy!

SBDC Client Jobs Added to Utah Economy*

| | |
|---------------------|-----|
| Total Jobs Created | 389 |
| Existing Jobs Saved | 366 |
| Total Jobs | 755 |

Helping Obtain Capital to Start and Grow!

Client Loans and Business Investment**

| | |
|----------------------------------|--------------|
| Client Loans/Investment Obtained | \$37,174,076 |
| SBDC Operating Costs (cash) | \$1,741,000 |
| Loan Leverage | 21.00/1.00 |

Serving All of Utah!

| | |
|------------------------------------|--------|
| Client Counseling Hours-SFY 2011** | 17,946 |
| Number Clients | 2,895 |
| Clients Trained | 3,347 |
| Average Hours per Client | 6.20 |

* The Utah SBDC participates in the ASBDC National Impact Study to document economic impact. The study analyzes the sales and employment changes, financing obtained, and tax revenues generated by a statistical sampling of established and pre-venture clients that received five or more hours of counseling assistance from the Utah SBDC in 2009-2010. The figures reflect an estimate of the increase in excess of the average of all Utah businesses. SBDC client businesses are much more likely to survive than non-client businesses.

** Internally generated figures from data gathered on an on-going basis by the Utah SBDC network.